# Fees – Sale of a Freehold Residential Property

#### **Our Team**

Our team is made up of three solicitors, and an Conveyancing Executive. The team is supervised by Leona Bulmer (Partner/Member) who has 26 years post qualification experience.

## Legal Fees

Our fees cover all of the work required to complete the sale of a registered freehold residential property including dealing with the estate agents, the buyer's solicitor, any existing mortgage lender and the discharge of the mortgage.

## Range of Fees

£540.00-£2,400.00 (including VAT). This depends on the value of the property. Our hourly rate is £160 per hour plus VAT.

Examples: -Value of Property Legal Fee

£ 80,000.00 £570.00 including VAT £150,000.00 £630.00 including VAT £300,000.00 £834.00 including VAT

#### **Plus**

New Build Fee £120.00 (including VAT) Help to Buy Fee £240.00 (including VAT) Accounts Administration Fee £ 42.00 (including VAT) Accounts Administration Fee
Case Management Admin Fee
Mortgage fee on Redemption
Redemption of Help to Buy Mortgage
£ 42.00 (including VAT)
£ 60.00 (including VAT)

£ 60.00 (including VAT) per mortgage

Redemption of Help to Buy Mortgage £ 60.00 (including VAT)

#### **Disbursements**

Disbursements are costs related to your matter that are payable to third parties. We handle the payment of the disbursements on your behalf to ensure a smoother process.

The likely Disbursements are: -

Land Registry Search Fees £6.00- £20.00 (including VAT) per document

Anti Money Laundering/ID Searches £25.00 per client (plus VAT)

#### Referral Fee (if any)

If you are referred to us we may pay a referral fee. Full information will be provided to you in our client care information. Any referral fees are payable by us and not by you.

## Stages of the Process

The precise stages involved in the sale of a residential registered freehold property vary according to the circumstances. The following are key stages: -

- Take your instructions and give you initial advice
- Check mortgage redemption figure and level of equity
- Prepare contract documents
- Carry out title checks
- Obtain further planning documentation if required
- Answer any enquiries from the buyer's solicitor
- Give you advice on all documents and information received
- Send final contract to you for signature
- Agree completion date
- Exchange contracts and notify you that this has happened
- Arrange for discharge of any mortgage and agents fees
- Complete sale

We have outlined an estimate of costs above. If you wish to discuss your case then please contact us and we will be able to provide a specific costs estimate for your matter. If you decide to instruct us then full costs information will be given at the beginning of your matter.

## How long will my house sale take?

How long it will take will depend on a number of factors. The average process takes between 8-12 weeks. It can be quicker or slower, depending on the circumstances and the parties in the chain.

## \*Our fee assumes that: -

- This is a standard transaction and that no unforeseen matters arise including for example (but not limited to) a defect in title which requires remedying prior to completion or the preparation of additional documents ancillary to the main transaction
- The transaction is concluded in a timely manner and no unforeseen complication arise
- All parties to the transaction are co-operative and there is no unreasonable delay from third parties providing
  documentation
- No indemnity policies are required. Additional disbursements may apply if indemnity policies are required.